




# SOUTH POINT COMPANY PROFILE



**Anchor Your Future with Us**

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## ABOUT US

South Point is a leading maritime service provider established in 2004, specializing in crew manning, ship agency, and ship management. Over the years, we have built a strong reputation as a trusted partner for shipping companies worldwide, with a focus on quality, safety, and environmental responsibility.

Our journey began with crew manning and ship agency services, and in 2017, we expanded to offer comprehensive ship management solutions. This strategic growth has allowed us to cater to a wide range of maritime needs efficiently.

Committed to excellence, we hold certifications for ISO 9001:2015, ISO 14001:2015, ISO 22301:2019, and ISO 45001:2018, underscoring our dedication to maintaining the highest industry standards.

Our success hinges on our experienced team of professionals, and we invest continuously in their development to stay ahead of industry trends. Their expertise forms the bedrock of our top-notch services.

In 2021, we extended our reach by establishing South Point IMEX, a global trading enterprise. Building on our decades-long presence in Malaysia, South Point IMEX has swiftly gained recognition for its reliability and efficiency in the international trade market.

At South Point, we are committed to delivering efficient, cost-effective, and reliable maritime services that cater to the unique needs of our diverse clientele. We take pride in being a trusted partner in the maritime industry and strive to contribute positively to the growth and success of our clients.

# MD Statement

As the founders of South Point, we embarked on this journey nearly two decades ago with a vision to create a company that would set new standards of excellence in the maritime industry.

We recognized the need for an organization that not only provided top-quality services but also prioritized safety, environmental responsibility, and the well-being of its team members.

Our commitment to these core values has been unwavering since the beginning. We firmly believe that by upholding these principles, we can contribute positively to the industry and create lasting relationships with our clients. The growth and success of South Point are testaments to our dedication and the trust that our clients have placed in us.

Today, we continue to expand our services and adapt to the ever-changing demands of the maritime sector. Our focus remains on providing our clients with efficient, reliable, and cost-effective solutions while maintaining the highest standards of safety, quality, and environmental stewardship.

As we look towards the future, we are excited about the opportunities that lie ahead. We are committed to continuous improvement, embracing innovation, and investing in the professional development of our team. Together, we will continue to strengthen our position in the industry and work tirelessly to exceed the expectations of our clients.

Together, we will continue to navigate the challenges and opportunities that lie ahead, and we remain steadfast in our commitment to being your trusted partner in maritime services.





## Our Vision

Our vision is to be a renowned global leader in the maritime sector, delivering unparalleled, innovative, and eco-conscious services that consistently surpass client expectations while maintaining the highest levels of safety, integrity, and environmental stewardship.

## Our Values

South Point Group is dedicated to providing exceptional maritime and trading services through three key objectives:



**Compete Successfully:** We thrive in the recruitment, ship management, shipping agency, and trading sectors by surpassing client expectations through innovation, adaptability, and industry expertise.



**Customer Satisfaction:** Our utmost priority is customer satisfaction. We strive to understand and exceed our clients' expectations in both maritime services and trading, building strong and enduring relationships based on trust and quality.



**Empower Our Staff:** We foster a supportive and self-motivating work environment, investing in training, development, and employee well-being, ensuring long-term partnerships and superior service to our clients.

Our mission guides our actions as we strive to become a global leader in the maritime industry while upholding our commitment to quality, safety, and customer satisfaction.

# 100%

Clients satisfaction all  
over the world

Our expertise in technical management, crew selection and training, and port operations ensures the safe and efficient operation of vessels and the smooth handling of logistics at every port of call.

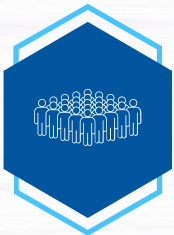


## Our Services

At South Point, we offer a comprehensive suite of maritime and trading services to cater to the diverse needs of our clients:



**Ship Management:** We offer full-service ship management, encompassing technical management, vessel maintenance, and regulatory compliance. Our tailored solutions and proactive approach ensure your vessels' safe, efficient, and cost-effective operation.



**Crew Management:** We provide highly skilled and experienced crew members to ensure the efficient operation and safety of vessels. Our stringent selection process and continuous training programs guarantee top-tier personnel for our clients.



**Ship Agency:** Our ship agency services cover a wide range of requirements, including port clearance, cargo handling, logistics support, and crew change assistance. We strive to ensure a smooth and seamless experience for our clients at every port of call.



**Global Trading:** South Point IMEX plays a pivotal role in facilitating cross-border trade between various international destinations, fostering economic connections and overcoming challenges. Our commitment to expanding our reach and forging strategic partnerships drives increased commercial activity on a global scale.



## Other Services

In addition to our core services, South Point offers a range of supplementary maritime solutions to further support our clients' needs:

**Maritime Consultancy:** Our team of experts provides guidance on a variety of maritime matters, including vessel acquisition, market analysis, and risk assessment. We offer tailored advice to optimize your operations and strategic decision-making.

**Chartering Services:** We assist clients in securing suitable vessels for their cargo requirements, leveraging our extensive network and industry expertise to find the best chartering solutions that meet your specific needs.

**Vessel Inspection and Auditing:** Our team conducts thorough vessel inspections and audits to ensure compliance with international regulations, industry standards, and safety requirements, helping you maintain a high level of operational excellence.

**Maritime Training:** We provide comprehensive training programs designed to enhance the skillset and competency of your crew members, covering various topics such as safety, navigation, vessel maintenance, and regulatory compliance.

**Riding Crew Services:** South Point also offers riding crew services to further support our clients' maritime operations. Our experienced and qualified riding crew members are available to join your vessels and provide additional manpower and expertise during specific operations or projects.

**Insurance and Claims Handling:** Our knowledgeable team can assist with the procurement and management of maritime insurance policies, as well as guide you through the claims handling process, ensuring prompt and fair resolutions.

**Ship Chandler Services:** Essential provisions, safety gear, maintenance supplies, and more. Trust us for prompt, reliable support to meet your vessel's needs. South Point - Your maritime partner.



## Other Services

**Bunker Supply:** We provide timely and efficient bunker supply services to keep your vessels fueled and operational, ensuring smooth and uninterrupted voyages.

**Navy Husbandry Services:** Our specialized navy husbandry services cater to the unique requirements of naval vessels, ensuring swift port handling and support to naval fleets worldwide.

**Cruise F&B Crew Supply:** For cruise liners, we offer crew supply services with a focus on food and beverage personnel, ensuring a seamless hospitality experience for your passengers.

**Salvage Operations:** : In emergencies and critical situations, our experienced salvage team is ready to respond swiftly and effectively to mitigate risks and salvage vessels or cargo.

**Docking and Shipbuilding Supervision:** Our services extend to docking and shipbuilding projects, where we provide expert oversight and management to ensure the successful construction or repair of your vessels.

**Engineering Job:** Our skilled engineering team is available to handle various maritime engineering projects, offering innovative solutions for maintenance, repairs, and upgrades.

**Flag State Application:** We facilitate the flag state application process, guiding you through the necessary requirements and paperwork to ensure proper vessel registration and compliance with international regulations.

**Boat Services:** : We offer specialized boat services, providing maintenance, repair, and support solutions for various types of vessels.

**Lay Up Management:** During periods of low demand or when vessels are temporarily out of service, we offer lay-up services to preserve and maintain your assets efficiently.





## Other Services

**STS for LNG:** Our team is equipped to provide safe and efficient Ship-to-Ship (STS) transfer services for Liquefied Natural Gas (LNG) carriers, ensuring smooth cargo transfer operations.

**Take Over Delivery:** When acquiring new vessels, our team can oversee the delivery process, ensuring a smooth transition and adherence to quality standards.



By providing these comprehensive and high-quality maritime services, South Point aims to be the **one-stop solution** for all your shipping needs, ensuring seamless and efficient operations in the ever-evolving maritime industry.

# Trading Services:

At South Point IMEX, we are committed to revolutionizing agricultural trading on a global scale. Our expertise and strategic alliances extend far beyond borders, facilitating seamless cross-border trade between key international destinations. With a focus on modernization, we empower businesses to excel in the dynamic agricultural trading landscape.

## Key Features of Our Trading Services:

- **Global Market Access:** South Point IMEX opens doors to a vast network of agricultural markets worldwide, enabling businesses to explore new horizons and build profitable trade relationships on an international stage.
- **Risk Management Expertise:** Our seasoned team of professionals is equipped to navigate the complexities of the global market. We implement robust risk management strategies to safeguard our clients against uncertainties and fluctuations.
- **Sustainable Practices:** Environmental responsibility is at the core of our trading approach. We prioritize sustainable sourcing practices that promote eco-friendly and socially responsible agricultural trade, contributing to a greener future for the industry.

## Modernizing Agricultural Trading:

With a focus on innovation and technology, we harness cutting-edge tools and market insights to optimize trading opportunities for our clients. By leveraging data-driven decision-making and staying ahead of emerging trends, we empower businesses to make strategic moves and remain competitive in a rapidly changing environment.

## Partner with Us:

At South Point IMEX, we are more than just a trading partner. We are a catalyst for growth, empowering businesses to expand their reach, explore new markets, and maximize profitability. As we continue to shape the landscape of agricultural trading, we invite you to join us in this journey of modernization and success.

## Certifications



## Membership





South Point's growth is attributed to our focus on building and maintaining strong relationships with clients across various industries, including agricultural trading. We provide customized maritime solutions that contribute to their success while driving our own expansion. By extending our expertise to the agricultural sector, we are further diversifying our portfolio and solidifying our position as a trusted partner in facilitating seamless cross-border trade for our clients.





At South Point, we value teamwork as a driving force behind our exceptional maritime services. We promote open communication, shared responsibility, and cooperation among our team members, fostering a supportive and inclusive environment that facilitates continuous learning and growth. By embracing diversity and investing in professional development, we cultivate a strong, cohesive team capable of navigating the challenges of the ever-changing maritime and trading industry, ensuring the success of our clients' operations and the continued growth of our company.

## Our Team

Our team consists of specialized technical personnel, former Master Mariners, and experienced crewing and agency experts. They guarantee vessels are managed to the highest standards and ensure compliance with statutory requirements. With our expansion into agricultural trading, our capabilities extend to facilitating seamless operations in this sector as well.

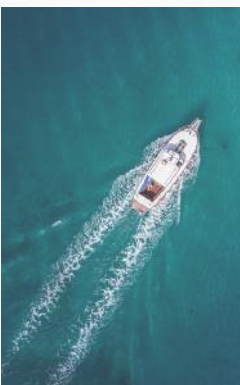
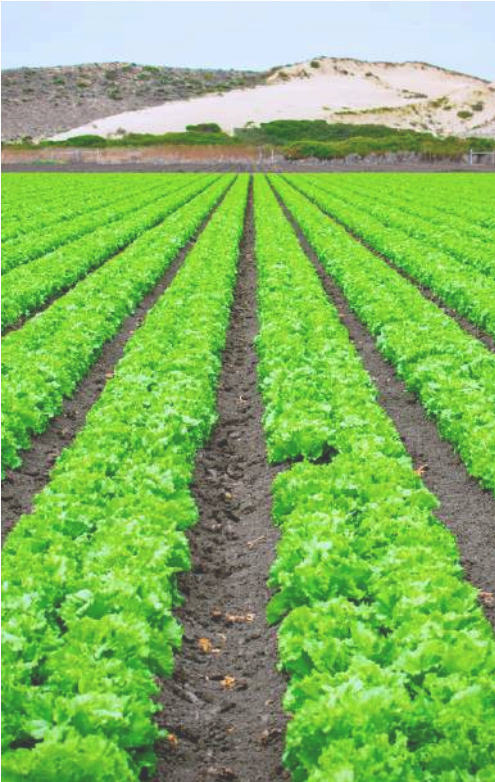
**"One Team, One Dream: Inspiring Success Together"**



## Our Clients

South Point serves a diverse range of clients in the maritime industry, including shipping companies, offshore industries, logistics providers, ship owners and charterers, and government agencies.

				
 			 NIMBUS MARITIME GROUP	
				 森海海事服務
				



**We Are World Class  
Maritime and Trading  
Company**





# SOUTH POINT

Thank you for your interest in connecting with us. We're excited to hear from you and explore how we can assist you in enhancing your business. Please find our contact details below, and choose the method that works best for you:



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**We look forward to hearing from you and exploring ways to collaborate and support your business enhancement journey!**

